CURRICULUM VITAE

**RAVINDER SINGH**

**Address**: C-109 Ganga Vihar Street no- 4

**Delhi** - 110094

**Phone**: + 91- **9871097057**

**Email** : [**ravinders802@gmail.com**](mailto:ravinders802@gmail.com)**, ravinder\_4r1987@rediffmail.com**

**OBJECTIVE**

Foreseeing the challengeable future and to be a part of a professionally managed organization which provides opportunities for learning and scope for rapid and individual development.

**Organizational experience**

**Assistant Manager with Kotak Mahindra Bank Ltd. (22 July, 2013 to Present)**

* Acquiring the open market HNI clients into Retail Banking & Wealth Management Products
* Cross selling Products are **Life Insurance**, General Insurance, assets, fixed deposit & Mutual Funds, Dmat a/c.

**Business development Executive, Axis Bank Ltd. (12 May 2012 - 9 July 2013)**

Acquiring CASA and Cross Sales Wealth Management Products.

**Professional profile**

* A competent professional with more than three years experience in Banking, casa, Insurance & Mutual funds, Asset management.
* Currently working with Kotak Mahindra Bank Ltd as –. Assistant Manager
* Possess excellent communication and coordination abilities coupled with the ability to work in a highly target environment.

**Areas of Expertise**

Marketing & Sales

* Analyzing latest marketing trends and tracking competitors’ activities and providing valuable inputs for fine tuning sales & marketing strategies.

Business Development

* Generating business from the new and existing accounts and achieving profitability and increased sales growth.

Portfolio Management

* Analyzing the financial capabilities of clients for providing them investment solutions, ensuring that the solutions provided carry the minimum investment risk.
* Knowledge in all the competitive Banking products which will helpful to overtake the competitors.

Achievements

Achiever in Kotak Race program

**Academic credentials**

**M.B.A. (2011) (Marketing, HR)**

(Gautam BuddhTechnical University Lucknow Approved by AICTE)

* Basic knowledge of computer.

**Interests**

Music, Books.

**Personal Details**

Name : Ravinder Singh

Father Name : Sh. Birender Singh

Date of Birth : 06-09-1987

Marital Status : Single

Language Known : English and Hindi

Nationality : Indian

Date: - \_\_/\_\_/\_\_\_\_

(RAVINDER SINGH)